

# CLINT BIRD

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For 18+ years, I have been honing my skills as a technology and business leader in the fields of operations, digitalization, cost reduction and project management. This experience has been developed in increasingly responsible leadership positions in various industries including automotive, aerospace and military.

Quite often strategies aren't effectively implemented, as the disconnect between high-level vision and operational reality is never truly closed. I enjoy nothing more than bringing clever, pragmatic solutions to life to solve these complex problems.

I am passionate about applying lean culture and principles to data science, transformation and new technologies - with a focus on truly understanding the impacts and drivers at the operational level.

I love developing teams with an entrepreneurial spirit and get the greatest feeling of satisfaction when employees are enabled to think creatively, practice continuous improvement and focus on the things they do best - bringing value to the business.

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## EXPERIENCE & PROJECTS

### **HO DATA, ANALYTICS & AUTOMATION: Satair / Airbus Customer Services** *(2018 - CURRENT)*

- Leading an international team of data engineers / analysts to drive the overarching digital transformation initiatives
- Responsible for Satair's data-driven transformation, formulating and executing a comprehensive strategy. Ensured the establishment of a resilient infrastructure, data pipelines, methodologies and robust data governance practices - positioning the company for sustainable growth.
- Championed a data-centric culture throughout the organization by promoting education / training initiatives. Actively fostered a network of analytical talent across departments, facilitating the development of data products and continually reducing technical barriers to inspire curiosity and engagement with data at all levels.

### **PROJECT LEADER OPERATIONAL COMPETITIVENESS (SCORE): Airbus Customer Services** *(2016 - 2017)*

- Responsible for enhancing competitiveness and operational efficiency across all customer service business units - resulting in €38 million savings (achieved by 2020) primarily through efficiency enhancements.
- Led Satair's USA footprint strategy project - analyzing 100+ locations for performance, labor, land, and tax considerations. Successfully negotiated a 25m€ sale and rental of a new facility with Airbus stakeholders, brokers, and political institutions.

### **A350 RC/RP CONVERGENCE MANAGER: Airbus A350 Program** *(2014 - 2016)*

- Drive multi discipline teams across the full aircraft - complete responsibility for executing design modifications and budgets, thereby defining route to year end(s) cost convergence.
- Oversaw a budget of approximately €70 million for design-to-cost changes, with a focus on achieving a €2.5 million reduction in recurring costs. Strategically evaluated concepts from both business and technical angles, providing transparent prioritization and funding allocation.
- Created a digital solution enabling direct notification to designers of improvement opportunities upon opening the Digital Mockup (DMU)

### **FUSELAGE CHANGE INDUSTRIALIZATION MANAGER: Airbus A350 Program** *(2013 - 2014)*

- Led cross-functional teams responsible for the entire fuselage - providing an end to end view of the complete fuselage status, and ensuring all enablers are in place to achieve industrial targets and maturity.

- Designed a process and tool to facilitate early procurement of detailed parts by local sections, effectively managing risks related to part maturity, cost, and lead time in a systematic manner.

### **HO A350 CENTRAL TEAM - FAF SECTIONS: Airbus A350 Manufacturing Engineering** (2011 - 2013)

- Owner of all business performance activities (CapEx, recurring costs, resources, budget expenditure)
- Deployment and continual development of rear fuselage ramp up management strategy.
- Successfully resolved a critical backlog of jigs and tools, safeguarding the launch of MSN1. Led the definition of processes, tools, teams, and expertise needed for this crucial task.

### **SENIOR BUSINESS CONSULTANT: Airbus CIMPA** (2009 - 2011)

- Provide objective advice, expertise, and specialized skills to enhance client business performance, while also leading projects and delivering customized, persuasive proposals to achieve critical business objectives.

### **SABBATICAL: Travelling** (2007 - 2008)

- Traveled extensively across Asia, the Middle East, Europe, and South America.

### **PROJECT MANAGER: AUNDE Automotive Australia** (2005 - 2007)

- Defined and managed all high priority company projects. Included an international green field expansion & industrial systems (including ramp-up / ramp-down and obsolescence management)

### **HO LEAN/INDUSTRIAL TEAM: AUNDE Automotive Trim** (2003 - 2005)

### **PROCESS ENGINEER: AUNDE Automotive Trim** (2002 - 2003)

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## EDUCATION

### **EXECUTIVE EDUCATION: ISAE-SUPAERO, Toulouse**

- Specialization: ECATA, Aerospace Sustainability

### **GRAD-DIPL BUSINESS: Business School Univ. RMIT, Melbourne**

- Specialization: Manufacturing Operations

### **MBA COURSERA: Masters in Business Administration (Equivalent)**

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## SKILLS

DIGITAL TRANSFORMATION | PYTHON & DATA ANALYTICS | OPERATIONS MANAGEMENT | LEAN SIX SIGMA  
SUPPLY CHAIN OPTIMIZATION | STORYTELLING / PUBLIC SPEAKING | TECHNOLOGICAL / DIGITAL LITERACY  
DATA STRATEGY & GOVERNANCE | DEVOPS & CLOUD COMPUTING | CYBERSEC & REGULATORY AWARENESS  
FINANCIAL MODELLING & FORECASTING | COST REDUCTION & VE | PROJECT MANAGEMENT (PRINCE2 & AIRBUS SILVER)

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## LANGUAGES

**ENGLISH:** Native

**GERMAN:** Negotiation